

5140 - Sales internship in an online marketing services agency in Valencia, Spain

Location:	Valencia, Spain
Languages:	English (Intermediate)
Fields:	Business
Extra benefits:	Spanish lessons

Description:

Our collaborator combines different technologies with hardware experts to design and build, reliable electronics and mobile accessories. They have a team of technical personnel with a common appreciation for the details and great design, continuously coming out with new products from their R&D department to expand their portfolio.

They are open to receive candidates to enroll as sales assistants and learn about international Sales and building a sales pipeline and CRM.

Tasks

- Social Media Sales

- Developing pipeline and CRM systems
- Selling in Facebook
- Selling in Instagram
- Lead search from LinkedIn
- B2B Sales
- B2C Sales

- Sales Email templates planning

- Customer service and after-sales
- Business development
- Any other sales tasks

Benefits

- Free Spanish lessons
- This position is not offering economic compensation but a great learning experience.

Requirements

- B1 English
- Minimum 3 months

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

5116 - Marketing Assistant Internship in Barcelona

Location:	Barcelona, Spain
Languages:	Spanish (Intermediate) and English (Advanced)
Fields:	Graphic design, Business, Digital marketing
Extra benefits:	Salary of 400-500 €.

Description:

Our collaborator, is a company specialized in cultural exchange programs in the United States. They offer positions for students, to do their internship in hotels and restaurants.

The requested tasks are:

- Developing, implementing and monitoring social media strategy
- Working with a wide range of media, using graphic design software
- Organizing Career Fairs for different hotels
- Thinking creatively and developing new design concepts, graphics and layouts
- Scheduling project implementation and defining budget constraints
- Frequently updating the website and social media channels
- Preparing rough drafts of ideas
- Working and cooperating as a team member with internal departments

Requirements:

- Current student or BS/ MS Bachelor in Marketing or Graphic Design
- Great English skills and intermediate Spanish
- date with the biggest Social Media channels. (such as Facebook, Instagram, LinkedIn, etc.)
- Knowledge in Photoshop, Illustrator and InDesign as well as other design software
- Familiar and up-to-date with the biggest Social Media channels. (such as Facebook, Instagram, LinkedIn, etc.)
- Positive and hardworking
- Basic video editing knowledge preferred
- Creative and detail oriented
- Passionate to learn about the luxury hospitality industry
- Positive and hardworking
- Minimum 6 months

Benefits:

- 300 € per month

Location:
Barcelona

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5060 - Customer relations in a touristic rentals company in Madrid, Spain

Location:	Madrid, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 100-200 €.

Description:

Our collaborator is an amazing touristic rentals company in Madrid. They offer customized services for all their clients, from the booking management to the arrival of the guests. It is an excellent and innovative service for landlords who want to improve their bookings and benefits from their touristic apartments. They are looking for someone who can join their team to be the main point of contact with their guests. Don't hesitate and apply now if you want to improve your skills in the hospitality and tourism field.

Tasks

- Visit the apartments so you can evaluate them before renting
- Welcome the new guests in the apartment
- Manage the stay of the guests in the apartments
- Provide support for any incident or need that may arise and helping these incidents to be resolved in the most efficient way so that the client is as satisfied as possible
- Administrative tasks at the office: Chat (bot) tools.
- To be customer-oriented
- Offer additional services of the company
- Answer inquiries of the guests
- Problem-solving tasks

Requirements

- English and Spanish, at least, at an intermediate level
- French is a plus
- Minimum 3 months
- Detail-oriented, emphatic and reassuring
- Sociable and polite
- To be capable of understanding the needs of the clients
- Communicative skills
- To be capable of making decisions quickly
- To be capable of working under pressure

Benefits

- 200€ gross per month
- You will get "expertise" in handling the new tourist rental platforms such as Airbnb, Homeaway, Booking.com
- Pricing and Revenue: Knowledge of the variables to be considered in pricing.

Location

Madrid

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4946 - Paid sales and customer relations position in Seville, Spain

Location:	Sevilla, Spain
Languages:	English (Advanced)
Fields:	Business
Extra benefits:	Salary of 200-300 €.

Description:

Spain Internship was established in 2010 by highly motivated internationals. We offer internships and traineeship services for students and graduates worldwide, connecting students, companies and universities all over the world. We are constantly trying to extend our programs, to make the experience abroad for everyone as good as possible. You can be a part of this process, by helping us in our central offices in Seville, Spain.

To support the sales and business development manager, we are looking for sales interns who can help us to generate leads and help us to grow. We are looking for a motivated intern who likes to talk to people, are extroverted and want to gain experience in sales. This is a 30 hours per week position.

Requirements:

Enrolled in higher education studies
Proactive, organized, extroverted
English fluent, not strong accent
Interested in sales, crm and customer management and leads generation
Previous knowledge in Hubspot is a plus

Tasks

Contacting customers and generate leads by phone
Create mailing and send to potential customers
Handle and input data in our CRM
Guide customers through all the processes
Customer care

Benefits

250 € per month
Health insurance and social security
Training plan

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4800 - Internship in Business , Marketing and Social Media, or Sales in Spain

Location:	Sevilla, Spain
Languages:	English (Advanced)
Fields:	Human resources, Communication / Journalism, Languages, Business, Digital marketing

Description:

Our collaborator is located in Barcelona and they are providing an online platform for international students to gain information during their period abroad. The students will be provided free information on internships, accommodation, events and city guides of the cities they are going to stay. This company is consistently attempting to offer best overseas experiences to students and they are looking for international trainees to help them with various departments. If you have skills in these fields as well as want to undergo a professional and friendly working environment, this is your opportunity!

1. Business Development and operation assistant

Tasks:

- Expansion of the company network in the national and international territory
- Contact with potential customers by telephone, e-mail or networking.
- Make presentations to clients.
- Prepares product or service reports by collecting and analyzing customer information.
- Ability to communicate clearly and professionally, both verbally and in writing.
- Following up with clients, inquires, doubts and complaints.
- Keep records of customer interactions and transactions..
- Assistance in the creation of a commercial strategy and its execution

2. Marketing and Social media

Tasks:

- Managing and updating Blogs, Social Networks and Web Company
- Participation in current and future marketing and campaigns strategies.
- Creating social media content (Facebook, Twitter, Google+ and LinkedIn)
- Initiate contact via social media
- Manage social media accounts
- Liaise with partners.
- We seek a curious and proactive person, pretty geek who likes to try new tools, constantly updated and passionate about new technologies.

3. Accounting and sales department

Tasks:

- Assist the Account Management and Sales team
- In charge of taken any incoming calls from clients
- Controlling parts of the CRM system and assisting with reporting.
- Reaching out and following up with certain clients.
- Different tasks, such as checking deals, sales invoicing etc.
- Assistance in the execution of sales objectives
- Helping with daily office management tasks.

Requirements

- Fluent in English
- Spanish and other languages are advantage
- Able to provide a training agreement (internship agreement from your school)
- Studies related to business and management

Minimum internship time is 3 months, though 5 months would be ideal

Benefits 250 €/month

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4784 - International relations

Location: Sevilla, Spain

Languages: English (Advanced)

Fields: Human resources, Business

Description:

Spain Internship was established in 2010 by highly motivated internationals. We offer internships and traineeships services for students and graduates worldwide. Spain Internship Student Agency is proud to be a young innovative and ambitious company which strives to find the right interns for the right company. We are constantly trying to extend our programs, to make the experience abroad for everyone as good as possible. You can be a part of this process, by helping us in our office.

Tasks:

International relations

- Arrange collaborations with universities
- management of database and updates
- Update universities about new vacancies
- The student's interest can influence on the area of collaborations

Requirements:

- Good level of English
- Spanish would be a plus
- Open and friendly
- Able to work in a team

Benefits: Unpaid, possibility to apply Erasmus+ scholarship from your university

Internship hours:

30h/week, from Monday-Thursday,
2 shifts morning 8:00-14:30 and afternoon 13:30-20:00
Friday 8:00-12:00 and 12:00-16:00

Location: Seville, Spain

4251 - Social media and business administration in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	Spanish (Advanced) and English (Advanced)
Fields:	Business, Hospitality / Tourism
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is a touristic related services company in Barcelona, which is now expanding to other major cities across Europe. They are a dynamic, creative and supportive team working together in a start up environment. Ideally you will have existing sales experience, but the main priority is having the right attitude as they provide thorough training. Energy is key – upbeat, enthusiastic and driven individuals.

Tasks

- Handling social media channels.
- Providing support in the office to the managers, helping with the business tasks
- Customer service, invoicing, channels, business development...)

REQUIREMENTS:

- Excellent communication skills
- English and Spanish
- Is incredibly organised – efficiency is key
- Is a natural talker
- Is smart, accurate and reliable
- Is confident speaking to potential clients
- Is excited about using new technology to transform an industry

BENEFITS:

350 € per month

4212 - Human Resources and Sales internship, in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Human resources, Business
Extra benefits:	Salary of 200-300 €.

Description:

Our collaborator is a company, specialised in cultural exchange programs in the United States. They offer positions for students, to do their internship in hotels and restaurants.

The requested tasks are:

- Assist HR and sales department
- To sustain and grow partnerships within schools
- Help with recruitment of the candidates and track their process
- Answering all emails and Skype calls
- Assist in students visa administrative processes
- Research possible prospective markets
- Follow up with candidates already placed and international Career Fair Events

Requirements:

- Fluent English and strong writing skills
- Internationally minded
- Minimum 6 months

Benefits:

- 300€ per month

Location:

Barcelona

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